



FEDERATION OF MALAYSIAN MANUFACTURING
NEGERI SEMBILAN BRANCH
MYCOID: 007907X_NSEMBILAN
PROG. NO: 10001633310

NSB/09/2026

April 10, 2026

FMM
FEDERATION OF MALAYSIAN
MANUFACTURING

WEBINAR:

MALAYSIA'S FREE TRADE AGREEMENTS: RULES OF ORIGIN, PREFERENTIAL CERTIFICATES OF ORIGIN, AND ELIGIBILITY FOR PREFERENTIAL IMPORT DUTIES

Gain a practical understanding of Rules of Origin (ROO) and how to maximise preferential tariff benefits under Malaysia's Free Trade Agreements (FTAs).

This programme equips businesses with essential knowledge on origin determination, documentation, and compliance, including verification procedures by the Royal Malaysian Customs Department; helping you reduce costs and trade with confidence.

Closing Date:
June 26, 2026



JUNE 29, 2026 (MON)
9.00AM - 5.00PM



ENGLISH / BAHASA MALAYSIA

WHO SHOULD ATTEND?

This programme is designed for importers, exporters, manufacturers, and trading companies involved in cross-border transactions and supply chain operations. It is also suitable for logistics, shipping, customs agents, and compliance, legal, finance, and procurement professionals managing trade documentation and tariff matters.



FMM Webinar on Malaysia's Free Trade Agreements: Rules of Origin, Preferential Certificates of Origin, and Eligibility for Preferential Import Duties

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9.00AM - 5.00PM

29 JUNE 2026

via ZOOM

OBJECTIVES

By the end of the course, participants will:

- Understand the framework and key features of Malaysia's Free Trade Agreements (FTAs) and their implications on cross-border trade.
- Explain the Rules of Origin (RO) criteria for determining the origin of goods, which are essential for qualifying for preferential tariff rates under FTAs.
- Identify and apply the correct Preferential Certificate of Origin (PCO) required under various FTAs to support claims for preferential treatment.
- Understand the procedures carried out by the Royal Malaysian Customs Department, including document checks, electronic validation, and physical inspection of goods.
- Demonstrate knowledge of common errors and compliance challenges related to ROO and PCOs in FTA-related trade operations.
- Apply Customs procedures and best practices in ensuring proper documentation and adherence to origin requirements during import/export activities.

SPEAKER'S PROFILE

MR. GOH KIN SIANG was holding the post of Deputy Director of Customs, Putrajaya before his retirement after having served the Royal Malaysian Customs (RMC) for 31 years. His academic credential includes a Bachelor of Economics (Hons) degree from University Malaya. He has a wide range of working experiences with the Royal Malaysian Customs (RMC). It covers Import, Export, Sales Tax, Excise, Petroleum, Service Tax and Industry (LMW, Treasury Exemption, Free Zone & Warehouse). Besides that, he has worked as a resource person for Johor Freight Forwarders Association (JOFFA) i.e. to train customs forwarders & had also worked as a lecturer in the Royal Customs Academy, Melaka. After his retirement, he starts to conduct customs trainings for the private sector. He is a certified trainer by PSMB.

PROGRAM SCHEDULE & COURSE CONTENT

TIME	PROGRAM DETAILS
8.45AM	Participants ZOOM Log - In
9.00AM	1) Important Terminology • Rules of Origin Certificate of origin • Preferential certificate of origin (PCO) Non - PCO • 3rd Party Operational Certification Procedure • National Single Window ASEAN Single Window • Change in Tariff Classification (CTC) • Back-to-back certificate of Origin • Movement certificate (China) De minis Rule
10.30AM	Morning Break
10.45AM	2) Detailed Illustration (with examples) of Different Types of Rules of Origin: - Regional Value Content (RVC) / Qualifying Value Content (QVC) - Change in Tariff Classification (CTC): • Change in Chapter (CC) / Tariff Heading (CTH) / Tariff Subheading (CTSH) - Specific Process Rule - Combination of Origin Criteria (i-iii) 3) Malaysia's Free Trade Agreements with Other Countries (Bilateral and Regional) • Bilateral Agreements Regional Agreement 4) Preferential Certificate of Origin (PCO) in Malaysia: • Application Procedures and Required Documents 5) Documents Used to Determine the Origin of Goods: • Preferential Certificate of Origin (PCO) • Self-Certification Schemes • Electronic Certificate of Origin (e-Form)

TIME	PROGRAM DETAILS
1.00PM	Lunch Break
2.00PM	6) Customs Verification Procedures at Time of Import: • Document Formality: What are the documents needed? • Physical identification of goods: How do they carry it out? • Criteria for Determining the Country of Origin 7) Common Factors that Lead to Rejection of Preferential Tariff Treatment: • Invalid or Missing Certificate of Origin (CO) Non-compliance with Rules of Origin (ROO) • Incorrect HS Code Declaration Insufficient Documentation • Errors in CO Issuance Late Submission • Goods Not Directly Transported Use of Unauthorized Self-Certification 8) List of Measures Undertaken by Customs to Remedy the Problems of Rejection • Non - Rejection of Preferential Tariff Treatment
3.30PM	Afternoon Break
3.45PM	9) Offences and Penalties: • Types of Offences • Penalties
4.45PM	Q&A Session
5.00PM	End of Programme

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Malaysia's Free Trade Agreements: Rules of Origin,
Preferential Certificates of Origin, and Eligibility for Preferential Import Duties**

9.00AM - 5.00PM

29 JUNE 2026

via ZOOM

PARTICIPATION FEE (Inclusive of 8% SST)

Member RM 594.00 per pax

Non - Member RM 691.20 per pax

PAYMENT METHOD

1) HRDCORP GRANT (SBL - KHAS SCHEME)

- No payment to FMM.
- Fund must be sufficient. Fee will be deducted from the employer's HRDCorp contributions.
- Full payment is to be made to FMM in the event that no disbursement from HRDCorp under any circumstances.

2) DIRECT PAYMENT TO FMM via Online Banking / Cheque

Payee Name: **FEDERATION OF MALAYSIAN MANUFACTURING**

Bank Name : Malayan Banking Berhad

Account No : 505176510151

SST Registration No : W10-1901-32000105

***To provide FMM with the payment slip / advice once payment has been made.*

REPLACEMENT/CANCELLATION/NO SHOW

- Must be made in writing with reasons to FMM.
- Full payment fee will be charged by FMM for cancellation within 2 days prior to the event
- Participants who **did not turn-up will be charged full payment**. Invoice will be sent to the employer after program ends.
- Replacement can be accepted at no additional cost.
- FMM reserves the right to cancel or reschedule the program. All efforts will be taken to inform participants of the changes.

REGISTRATION FORM

FMM Negeri Sembilan (Attn: Ms. Eyda/Ms. Niza)

Email: herdawaty@fmm.org.my / niza@fmm.org.my

Tel No: 06-603 1626

Fax No: 06-603 1628

1) Name :
Designation :
E-mail :
NRIC :

Payment:

Full payment of RM will be made via:-

☐ HRDCorp SBL-KHAS

☐ Online Banking

☐ Cheque

Submitted by:

☐ FMM Member

☐ Non-Member

2) Name :
Designation :
E-mail :
NRIC :

Name :

Designation :

Company Name :

Membership No. :

ROC No. :

Tel : Fax :

TIN No : SST No. :

E-mail :

Address :

3) Name :
Designation :
E-mail :
NRIC :

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